

Expression of Interest for implementation of ERP in GRIDCO Ltd.



GRIDCO LIMITED

Regd. Office: Janpath, Bhubaneswar, 751022

Expression of Interest (EOI)
for
Implementation of Enterprise Resource Planning (ERP)
software in GRIDCO Ltd.

For further details, please visit our website
www.gridco.co.in

Date of hosting of EOI document in GRIDCO website & Circulation in local newspaper.	Dt. 02.04.2021
Last date of submission of documents by interested participants to GRIDCO through email.	Dt. 17.04.2021
Publication of shortlisted participants in GRIDCO Website.	Dt. 20.04.2021
Date of presentation on ERP solution by shortlisted agencies.	Dt. 26.04.2021 & Dt. 27.04.2021

EXPRESSION OF INTEREST (EOI) FOR INVITING AGENCIES TO IMPLEMENT ENTERPRISE RESOURCE PLANNING (ERP) SOLUTION IN GRIDCO LIMITED.

GRIDCO Limited intends to implement Enterprise Resource Planning (ERP) solution across all of its business functions in an integrated manner to achieve automation in processes, activities and deliverables. It intends to invite renowned and reputed software firms through an expression of interest to propose and demonstrate suitable ERP solution catering to all business functions of GRIDCO.

1) About GRIDCO:

GRIDCO Limited, a wholly owned entity of the Government of Odisha is a Deemed Trading Licensee under the 5th Proviso to Section 14 of the Electricity Act, 2003 and carries out the business of purchase of electricity from the Generators and Bulk Supply of the same to the four Distribution Companies in the State of Odisha. Being the "State Designated Entity", Govt. of Odisha has assigned GRIDCO to avail the entire State share of Power from the Central Sector as well as the existing and Up-coming power plants (Hydel, Thermal, Renewable etc.) in the State.

GRIDCO procures power from various Generators (both Central and State generating stations including IPPs etc.) for supply to the DISCOMs. GRIDCO also supplies emergency power and trade the surplus power available if any from time to time. The supplies to the DISCOMs are made at regulated price determined by Odisha State Regulatory Commission (OERC), whereas the surplus power, if any, after meeting the requirement of the State is sold at market determined price to different utilities Inside/Outside the state through Inter-State traders and Power Exchanges.

2) Major functions of GRIDCO:

- a. Bulk purchase of Power from the Generating Companies (GENCOS), such as Central Generating Stations, State Generating Stations, Independent Power Producers (IPPs), Captive Generating Stations (CGS), Power Exchanges (IEX & PXIL) & Renewable Sources like Solar, Wind, Hydro, Biomass, etc.
- b. Bulk sale of power to the 4 DISCOMS of Odisha at Bulk Supply Tariff (BST) determined by the State Commission.
- c. Sale of surplus power through Power Trading bilaterally and through exchanges.
- d. Exchange of power via Power Banking
- e. To undertake planning and coordination to determine the electricity requirement of the State
- f. Monitoring the overall performance of DISCOMS.
- g. GRIDCO holds 49% equity shares in all the 4 DISCOMS on behalf of the Government of Odisha. It is responsible for the performance monitoring of the 4 DISCOMS and reports to the Board and GoO.



To efficiently undertake the functions of GRIDCO, it plans to implement a firm wide Enterprises Resource Planning (ERP) system across all the verticals. The Company plans to automate its processes & functions as it looks to efficiently manage its records & submissions & thereby speed up the overall process. To sum up, it is clarified that the scope of work includes all functions and activities of GRIDCO.

3) Qualifying Requirements:

GRIDCO hereby invites Expressions of Interest (EOI) from interested bidders for the successful implementation of a suitable Enterprise Resources Planning (ERP) application in GRIDCO. The minimum qualifying requirements for bidders are: -

- a. Bidder should have experience in providing and implementing ERP products successfully in Departments of Govt. of India/ Govt. of Odisha/ Central or State Public Sector Undertakings. The bidder shall provide all necessary documents in support of the above with the Expression of Interest (EOI).
- b. The ERP products should have been in operation and use for a period of minimum 3 (Three) years from the date of opening of the EOI. User certificate towards the performance of the same during the above period of minimum 3 years should be furnished along with the EOI.
- c. Bidders should have a Minimum Average Annual Turnover of INR 100 (Rupees One Hundred) Crore over past 3 financial years. Bidders to submit auditor's certificate of financial statements in support of the same.
- d. Bidders should have valid CMMI Level 4 or above certification.

All the qualifying requirements must be supported by documentary evidence signed by the authorized representative of the bidder otherwise the application is liable to be rejected.

4) Scope of the Project:

Selected bidder will be responsible for successful implementation of the proposed ERP product, after considering all the functional & technical requirements of GRIDCO & providing all technical and functional support for the same as per the period specified. The bidder shall take due care to ensure that the business requirements are adequately & sufficiently configured in the proposed application and that the application is running with the pre-defined Services Level Agreements (SLAs) & specifications, which will be included in the detailed Request for Proposal (RFP) and will be shared subsequent to the EOI stage. Bidder is expected to note that training & capacity building of the GRIDCO users in the new application is important for the success of the program & hence, the selected bidder should have adequate capabilities to impart classroom & on-line based training programs to ensure that the GRIDCO users are adequately trained to handle their day-do-day tasks with the help of the proposed application system.



The "Broad Scope of work" shall tentatively cover the following:

1. Supply of ERP License and other associated software
2. Finalization of hardware infrastructure requirement (DC/DR and End-User) – On-premise or Cloud.
3. Implementation Services
 - a. Preparation and Planning
 - b. Business Requirement finalization
 - c. Development and Configuration
 - d. Testing
 - e. Training
 - f. Change Management
 - g. Data Migration
 - h. Go-Live and Stabilization
 - i. ERP Annual Technical Support
 - j. ERP Annual Maintenance Services (Help Desk)

5) Expression of Interest:

Interested participants/bidders are required to send their details in the following format:

S. No.	Name of Project	Name of Client	Office Address of Client	Contact Person Details (Email)	Name of ERP Product implemented	Type of Implementation (New/Upgrade)	Start Year	End Year	Current Phase	ERP Modules implemented
1										
2										
3										

GRIDCO solicits Expression of Interest from ERP implementation agencies with experience of ERP implementation & meeting the qualifying requirements at point no 3 of this EOI.

Interested bidders are required to submit the desired documents along with details (as per format above) mentioning their name, address of registered office & corporate office, number of projects executed over past 5 years, clients served, team composition, areas of expertise to the email ID (it.skbehera@gridco.co.in, it.sksamal@gridco.co.in) on or before **Dt. 17.04.2021**. The shortlisted bidders have to give a presentation covering the following aspects:

- How the ERP Product can be integrated with the functions of GRIDCO Ltd.
- The benefits of the product to GRIDCO in comparison to conventional manual process.

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- Probable time needed for the execution of the Project.
- Tentative manpower to be engaged for the project.
- Tentative cost impact on GRIDCO towards implementation of the Project in complete shape.

GRIDCO will invite shortlisted bidders for virtual presentation through a conference call on **Dt. 26.04.2021 & Dt. 27.04.2021**. The presentation time for each shortlisted Bidder shall be 30 minutes. RFP shall be issued post the EOI stage.

Place: Bhubaneswar

Dated:


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GRIDCO Limited

